

Vaibhav Kumar Srivastava

Area Sales Manager Corvi Led Lighting

H.No:194, Azad Nagar Dariyapur Road Khairabad Sultanpur - 228001

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JOB OBJECTIVE

**TO EXCEL IN THE FIELD OF SALES WITH EXPERIENCED GAINED THROUGH
EDAUCTION & PRIOR EXPERIENECE**

Company- CORVI LED LIGHTING PVT.LTD. H.Q MUMBAI.

(2 December 2017) Till date.

Work Profile:- Working as a Area Sales Manager, Handling a team of 4 FOS of Four Dealer Market-Sultanpur&Gonda, Bahraich, Balrampur under Headquarters Mumbai. And in this Company I have Six Distributor New Open. and in my Company, my Performance is the third the whole of UP. And ZiRO primary to Fifteen lakh have achieved done. And City I did not have any distributor Six Opened the New Distributor.

Role: Responsible for Secondary, Sales & Revenue.

Achievements:- started the territory from zero to 168 outlets, Top performer in U.P.

Company- SSK LED LIGHTS PVT. LTD. (14 April 2015 to 30 Noe 2017)

Work Profile:- Working as a Sr. Sales Executive H.Q Lucknow, Handling 6 Distributors and Gonda Local, Balrampur, Nawabganj, Mankapur, Colonelganj, Maskinwa & Project Distributors.And 6 FOS Handling, and good Knowledge Project Said,and 380 Retailer Outlet Cover. And in this Company, I have done 394 retail Word Achievements form 68 outtet and second achievement this Territory primary 3lac to 20lac.

Role :-Responsible for Secondary Sales and Revenue of Total Retail Base 394Retailers.

Achievements:- Continuously achieve 11 month assign target, grow the territory in revenue, get award of Best SO in Faizabad zone.

Company :- Tata Sky Pvt.Ltd

(2nd March 2014 to 30th March 2015)

Work Profile-Working as a Territory Sales Officer H.Q Lucknow, Handling a Team of 5 Team Leader and 5 Distributors and Market handling Allahabad, Pratapgarh, Sultanpur, Amethi and 153, Retailer Outlet Cover.

Role :- Responsible for Secondary Sales and Revenue of Total Retail base 464 Retailers.

Achievements:- given best distributor, and increases the revenue

PRIVIOUS EXPERIENCE

Company- IDEA CELLULAR SERVICES LTD (13June-2011to 25 Feb 2014)

Work Profile:- Working as a Territory Sales Executive Handling a Team of 8 FOS of Five Distributors Kurebhar, Fulauna Mayang Haraura Bazar & Kumarganj under Allahabad Zone

Role: Responsible for Secondary Sales of Sim , Activation & Revenue of Total Retail Base of 450 Retailers.

Achievements:- get the Circle Award as Top Performer.

EDUCATIONAL QUALIFICATION

- B.A. from Dr. R.M.L.Awadh University Faizabad.
- 12th from B.H.Board PATNA.
- 10th from B.H.Board PATNA.

COMPUTER PROFICENCY

Have done a Diploma in Basic Computers from Mega Tech Computers

PERSONAL PROFILE

Father's Name	: Late Sri Panna Lal Srivastava
Date of Birth	: 1 st July 1981
Sex	: Male
Marital Status	: Married
Nationality	: Indian
Speech	: Clear and no impendent
Linguistic Ability	: Hindi & English
Avocation	: Traveling & Playing Cricket.

CERTIFICATION:

I, the undersigned, certify that to the best of my knowledge and belief, this bio data correctly describes my qualification, my experience and me.

Date:

Place:

(Vaibhav kumar Srivastava)